

## "Orator Overview" Corporate Clients

- In the simplest terms, what is your job role?

\* My job is to...

- How many people do you usually to speak to?

- \* 0-10
- \* 10-50
- \* 50-100 \* 100-500
- \* 500+

- What is the main speech style you use?

- \* Informative (I am educating...)
  - \* Persuasive (I am selling...)
- \* Motivational (I am inspiring...)
  \* Political (I am strategic...)
  - "Political (Lam strategic...)
- \* Vote Of Thanks (I am chairing...)
- \* Humorous (I am entertaining...)
  \* Impromptu (I am spontaneous...)

- What is your main role or objective in meetings/presentations?

  \* To represent

  \* To report

  \* To pitch

  \* To chair

  \* To negotiate

   What type of contributions do you make?

  \* Prepared presentations and reports (rehearsed speaking)
  - What space do you use?
    - \* Small (meeting room)
      \* Medium (conference room)

\* Conversation and discussion led (guided speaking)
\* Ideas brainstorming and bouncing (spontaneous speaking)

- \* Large (auditorium)
- Do you ever have to use a podium or microphone?
  - \* Yes \* No
  - What is the usual audience configuration?
    - \* Circle of chairs
      - \* Boardroom table \* Horseshoe
        - \* Rows of chairs
        - Do you use visual aids?
          - \* Power Point \_\_\_\_\* Hand Outs
            - \* Flip Chart
              - \* Props

- Do you use or take down notes?

  \* Yes, using an electronic device
  \* Yes, using a handwritten notepad
  \* No

   What is your usual physical positioning?

  \* Standing (full body language)

  \* Seated (upper body language)

  \* Both
  - What is your dress code?
    - \* Formal \* Smart \* Smart/Casual \* Casual \* Informal
  - Do you wear any of the following?
    - \* Tie/High Buttoned Shirt
       \* Suit Blazer/Jacket
       \* Suit Trousers/Skirt
       \* High Heels
       \* Belt
       \* Fitted Shirt/Dress
       \* Glasses
  - Name three speaking qualities observed in a peer, colleague, superior or leader that you would like to avoid?

    - \*
  - Name one speaking quality observed in a peer, colleague, superior or leader that you would like to emulate?

- What do you consider to be your one public speaking strength?

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- What are the three areas you would most like to improve in your public speaking?

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- Which of these areas and techniques do you want to learn about and implement?

THE SPEECH	THE VOICE
* Content Creation * Honing Message * Speech Structure * Rhetorical Devices * Impromptu Speaking * Visual Aid Design	* Breath Support & Volume  * Vocal Warm Up & Preparation  * Pitch, Pace & Inflection  * Articulation & Diction  * Vocal Projection & Audibility  * Mic Technique
THE BODY	THE PRESENTATION
* Posture & Stance  * Visual Aid Relationship  * Body Language  * Eye Contact & Eyeline  * Visual Cues & Signposting  * Gesticulation	* Audience Engagement * Speaking Persona * Confidence & Nerves * Personal Passion * Presentation Style * Authenticity & Integrity